

U.S. Census Bureau News

U.S. Department of Commerce • Washington, D.C. 20230

FOR IMMEDIATE RELEASE
8:30 A.M. EST TUESDAY, APRIL 12, 2005

For information contact:

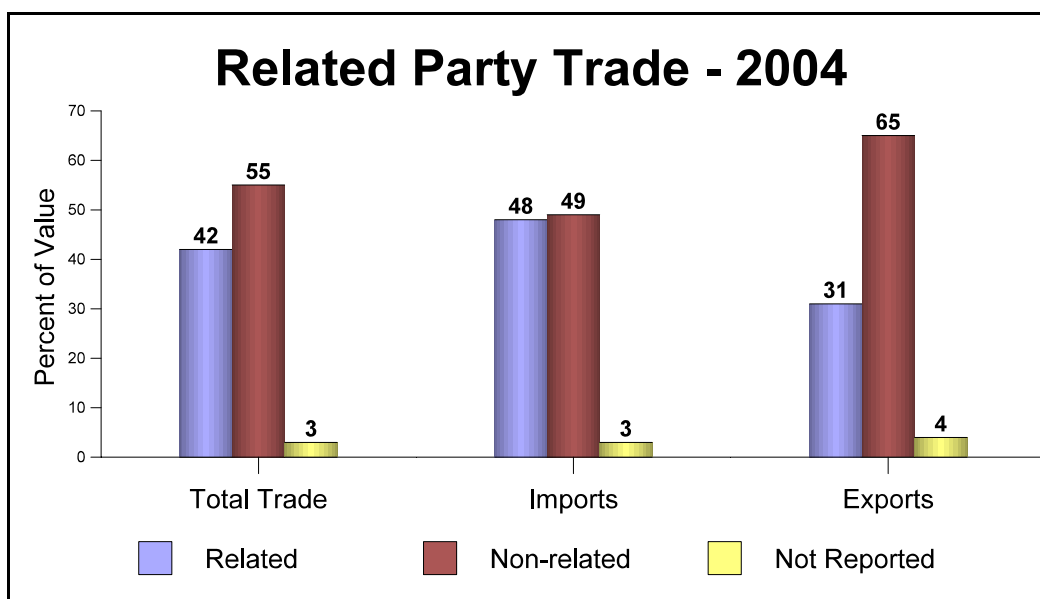
Emmanuel O. Omoruyi (301) 763-3251

Glenn A. Barresse (301) 763-3251

CB-05-40

U.S. GOODS TRADE: Imports & Exports by Related Parties; 2004

The U.S. Census Bureau, U.S. Department of Commerce, announced today that in 2004 related party trade accounted for \$950 billion or 42 percent of total goods trade. Related party trade accounted for \$698 billion or 48 percent of the total imports, and \$252 billion or 31 percent of the total exports. These percentages are consistent with historical trends and it shows an overall related party trade increase of \$123 billion from 2003. “*Related party trade*” includes trade by U.S. companies with their subsidiaries abroad as well as trade by U.S. subsidiaries of foreign companies with their parent companies.



Exhibits 1 and 2 provide an overview of selected countries and world areas of related party trade for imports and exports. Exhibits 3, 4, 5, and 6 provide commodity information in terms of the North American Industry Classification System (NAICS), thereby providing a link to domestic production data. Related party trade is concentrated in a few 3-digit NAICS codes. In 2004, the top five 3-digit NAICS codes (by value) accounted for approximately 73 percent of total related party imports and 62 percent of the total related party exports. NAICS 336 (Transportation equipment) and NAICS 334 (Computer and electronic products) remained either one or two for both directions of trade. (Refer to Exhibits 3 and 5). Users should note that the trade data are product based and that the trade data do not always correspond completely to the industry based NAICS categories.

Historical Section

Since 1992 the overall related party share of both imports and exports has remained relatively constant, varying only from 45 to 48 percent of imports and 31 to 32 percent of exports. However, some notable shifts in ratios of related party trade in goods with selected trading partners have occurred. Related trade percentages for imports from selected trading partners are presented in Table 1.

Table 1. Related Party Trade Percentages for Imports.

| YEAR | TOTAL TRADE | CANADA | JAPAN | MEXICO | TAIWAN | CHINA | KOREA | EASTERN EUROPE |
|------|----------------|--------|-------|--------|--------|-------|-------|-------------------|
| 1992 | 45.0 | 46.0 | 75.0 | 63.3 | 15.9 | 10.5 | 26.8 | 12.0 |
| 1993 | 45.4 | 45.2 | 75.3 | 65.3 | 17.3 | 10.5 | 31.3 | 11.7 |
| 1994 | 46.4 | 44.6 | 75.5 | 69.2 | 18.8 | 13.3 | 37.5 | 17.8 |
| 1995 | 47.4 | 46.0 | 75.4 | 66.1 | 20.3 | 14.6 | 41.9 | 19.7 |
| 1996 | 46.5 | 44.8 | 72.7 | 66.5 | 21.4 | 15.2 | 44.0 | 21.8 |
| 1997 | 46.0 | 43.6 | 70.9 | 65.4 | 21.8 | 16.2 | 43.1 | 25.5 |
| 1998 | 46.9 | 44.1 | 73.7 | 66.3 | 21.8 | 17.7 | 44.9 | 25.2 |
| 1999 | 46.7 | 43.1 | 73.7 | 66.4 | 20.8 | 17.6 | 49.3 | 32.1 |
| 2000 | 46.7 | 44.0 | 74.3 | 66.1 | 21.6 | 18.1 | 55.4 | 31.8 |
| 2001 | 46.5 | 41.5 | 73.5 | 67.5 | 21.1 | 18.1 | 55.1 | 31.6 |
| 2002 | 47.6 | 42.4 | 76.6 | 66.7 | 22.2 | 20.5 | 56.1 | 32.2 |
| 2003 | 47.5 | 43.3 | 79.1 | 64.2 | 22.1 | 23.0 | 58.5 | 34.4 |
| 2004 | 47.8 | 45.5 | 78.9 | 61.1 | 24.0 | 27.1 | 62.3 | 35.7 |

On the export side, related party trade with most trading partners increased from 1992 to 2004. Refer to Table 2.

Table 2. Related Party Trade Percentages for Exports.

| YEAR | TOTAL TRADE | CANADA | JAPAN | MEXICO | TAIWAN | CHINA | KOREA | EASTERN EUROPE |
|------|----------------|--------|-------|--------|--------|-------|-------|-------------------|
| 1992 | 30.9 | 45.3 | 36.2 | 38.7 | 10.0 | 4.9 | 11.1 | 9.7 |
| 1993 | 31.9 | 44.8 | 35.3 | 44.8 | 10.5 | 5.8 | 10.6 | 9.7 |
| 1994 | 32.2 | 44.0 | 36.9 | 43.9 | 11.7 | 6.4 | 11.1 | 12.5 |
| 1995 | 31.9 | 44.0 | 34.6 | 47.7 | 11.6 | 4.7 | 12.0 | 9.5 |
| 1996 | 31.8 | 44.0 | 35.6 | 45.7 | 11.7 | 7.4 | 11.7 | 13.6 |
| 1997 | 31.7 | 43.1 | 38.2 | 46.1 | 13.1 | 7.3 | 12.4 | 14.2 |
| 1998 | 31.8 | 41.9 | 37.6 | 45.3 | 14.3 | 11.1 | 11.3 | 12.8 |
| 1999 | 32.1 | 42.4 | 36.3 | 44.3 | 16.0 | 11.6 | 11.4 | 12.3 |
| 2000 | 31.5 | 41.2 | 37.4 | 42.5 | 14.1 | 12.2 | 11.4 | 16.1 |
| 2001 | 30.6 | 39.7 | 36.9 | 40.9 | 16.3 | 13.0 | 12.9 | 11.6 |
| 2002 | 31.9 | 42.5 | 34.0 | 43.1 | 19.9 | 12.3 | 12.7 | 13.5 |
| 2003 | 32.2 | 43.5 | 33.8 | 40.7 | 18.7 | 14.8 | 14.1 | 12.6 |
| 2004 | 30.8 | 42.0 | 32.1 | 41.5 | 16.4 | 14.2 | 14.2 | 16.3 |